**WORK ORDER**

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| **Name of Supplier:**  UMS Consultants  Narayan Niwas, Plot No 12,  Shankar Nagar, Gangapur Road,  Nashik MH - 422013,  India | **Work Order No: \_\_\_\_\_\_\_\_\_**  **Date:** 28th October, 2013 |

**Contact Person (Supplier)**:   
Mr. Shashank Todwal (Email: [shashank@umstechlabs.com](mailto:shashank@umstechlabs.com) ; Mobile: +91 9881472930)

**Your Reference**: Our discussion with Mr. Shashank Todwal on Email dated 24th October, 2013

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| **Sr.**  **No** | **Description** | **Per Unit Cost**  **(In Rs.)** | **Amount**  **(In Rs.)** |
| 1 | **LeadSquared Integration with Google Apps**  **Objective:** The objective is to build a Google Contextual Gadget that works with Gmail and allows Gmail users to push sales interactions (emails) to LeadSquared.  **How will it work? :** The Gadget will be shown when an email is opened in Gmail.  The Gadget will have two scenarios:  Case 1. When the sender of the email is a lead in LeadSquared (how will you find that? We’ll extract the email address and use this API – GET https://api.leadsquared.com/v2/LeadManagement.svc/Leads.GetByEmailaddres)  Case 2. When the sender of the email is NOT a lead in LeadSquared.  **Add the email as activity will use this API:**  POST https://api.leadsquared.com/v2/ ProspectActivity.svc/Create - See more at:<http://help.leadsquared.com/leadsquared-api-overview>  This will work well for both Case 1 and Case 2.    **Settings App:**  A Settings App will be built by you to add a settings for the Admin to set the access key and secret key, so the API will function properly.    **Other Items:**  1. The data should be saved to LeadSquared using AJAX  2. If the access key and secret key are not setup, then it should highlight in the gadget that appropriate settings are to be done.  3. LeadSquared Team will send the images that will be required for the gadget.  4. The Gadget will have to be installed by the domain administrator at the start but later individual users will be able to control their settings. You'll build a separate App which shall take care of settings per user basis. | 37500/- | 37500/- |

SUBTOTAL: Rs. 37500/-

Service Tax (@12.36% including Cess): Rs. 4635/-

**Total Amount**: Rs. 42135/-

**Total amount in words:** Forty Two Thousand One Hundred and Thirty Five Rupees Only.

**Delivery Schedule:**

Work Start date: Oct 29, 2013

Work End date: Nov 25, 2013

**Payment Terms:**

50% advance and 50% once the gadget is live on Google Apps Marketplace

**For LeadSquared**

**Approved By: Sudhakar Gorti**

Director

**Date: 28-Oct-2013**